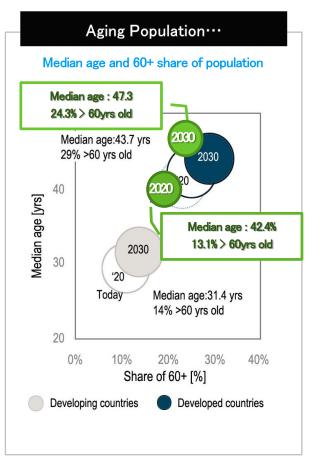
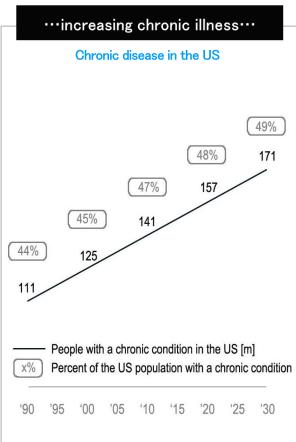


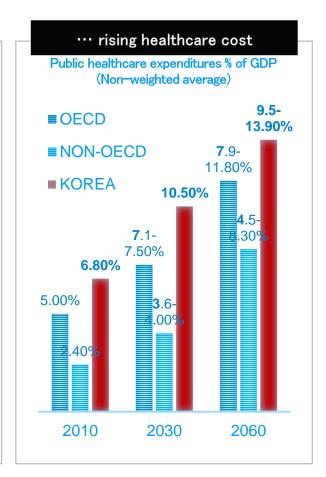
### 바이오 클러스터 성장 전략과 新생태계 조성

임재승\_㈜차바이오텍 R&D본부장

### 재생의료 산업의 기회 및 이노베이션





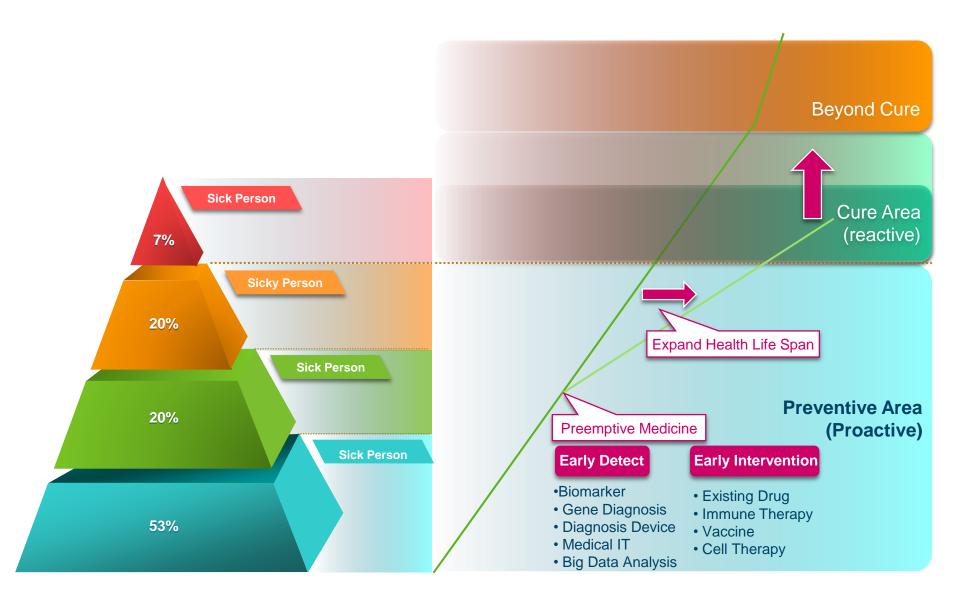


#### Proactive Medicine than active one

Focus shift from treatment of disease to wellbeing

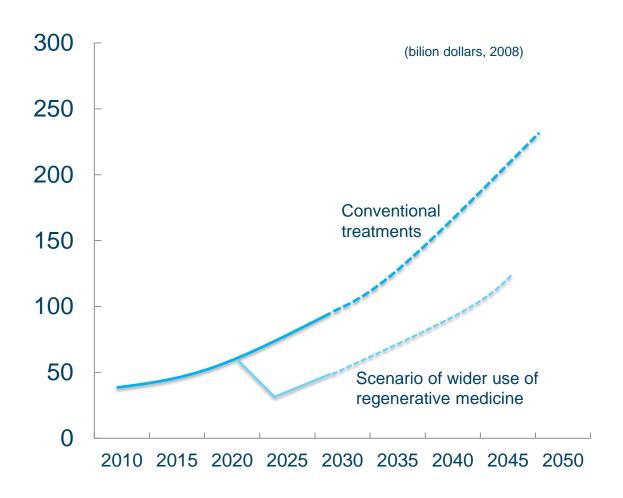


#### Approach of Medical treatment



#### **Approach of Medical Treatment**

Potential medical cost savings form RM therapy treatment for heart failure in the US





# Massachusetts Digital Health Cluster

- Digital health initiative 발족
  - 매사추세츠 주지사 주최
  - 대중, 개인학술 및 헬스케어 관계자들이 모여
     주 전체의 디지털 헬스 에코시스템 강화 및 연계
  - Collaborative digital health initiative 발표(16년 1월)
- 매사추세츠가 디지털 헬스 분야의 글로벌 우위 요인
  - 수도의 접근성, 멘토들 및 전문적 네트워크를
     보유한 스타트업 에코 시스템
  - 세계적 수준의 대학 및 대학병원
  - 글로벌 선도 의료기기, 생명공학회사
  - 창의적인 헬스케어 정책

### 클러스터 4가지 요소

#### 경제활동의 국지화

(Localization of economic activities)

• 관련 기업들이 특정지역에 집중

#### 지역 산업 전문화

(Regional Specialization)

• 기업들이 특정 산업부분에 특화

#### 집적 ≠ 클러스터

#### 사회적 하부구조의 존재

(Existence of Social infrastructure)

 기업 활동을 지원하는 제도적 기반 존재 (대학, 연구기관, 지원기관, 정부기관 등)

#### 네트워크 기반 경쟁과 협력의 공존

(Co-presence of completion & co-operation based on network)

네트워크와 집단 학습을 통한 혁신 창출 메커니즘 존재

## 바이오 클러스터의 Key Player



### 해외 바이오 클러스터













- UCSD 중심 spin—off 된 startup
   \* SDBN (San Diego Biotechnology Network)
- 하버드/MIT/MGH 연구 병원
  \* MassBio (Massachusetts Biotech Council)
- NIH, FDA 주변 벤처 및 CRO



- 日, 포트 아일랜드에 위치 \* 기초에서 임상연구로 이어지는 중개연구
- **싱가포르, 해외 기업 유치** \*해외유수기업 및 연구소 유치

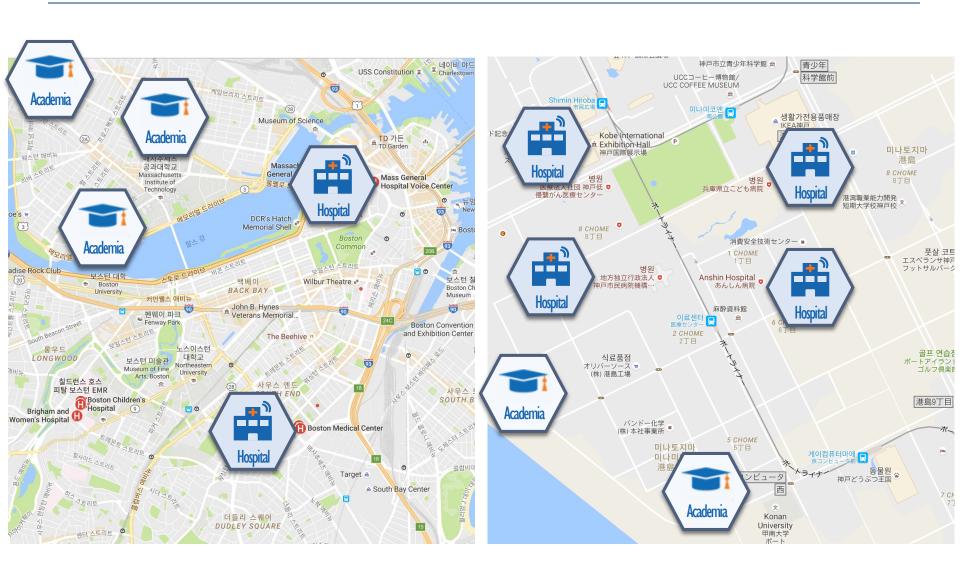




- Cambridge 대학 중심
  - \* ERBI에서 One nucleus로 통합

서울, 경기, 오송, 대덕, 대구,원주

### 해외 바이오 클러스터







### 성장 전략 1: 인적자원



2016.11.01 (화)

# 한국경제<sup>52</sup>

■ 뉴스 증권 부동산 오피니언 한경VIDEO 기획이슈 HEI 스내커 뉴스래빗

[글로벌 인재포럼 2016]

"현 상황은 세기말 혼란과 비슷...인재양성, 어느때보다 절실"

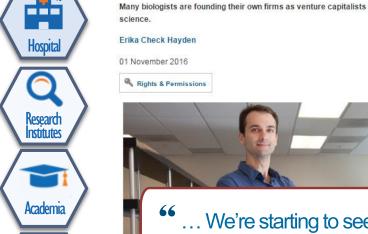
입력 2016-10-30 18:48:08 | 수정 2016-10-31 02:10:12 | 지면정보 2016-10-31 A8면



" ··· 대학이 낡은 틀에 갇혀 있다는 따끔한 지적도 쏟아졌다. 경제대학원 교수는 "가장 안 바뀌는 곳이 대학"이라고 했다. ···

### 성장 전략 2: 가벼운 창업







... We're starting to see a renaissance of investors embracing the idea that scientists can build businesses. ... 99

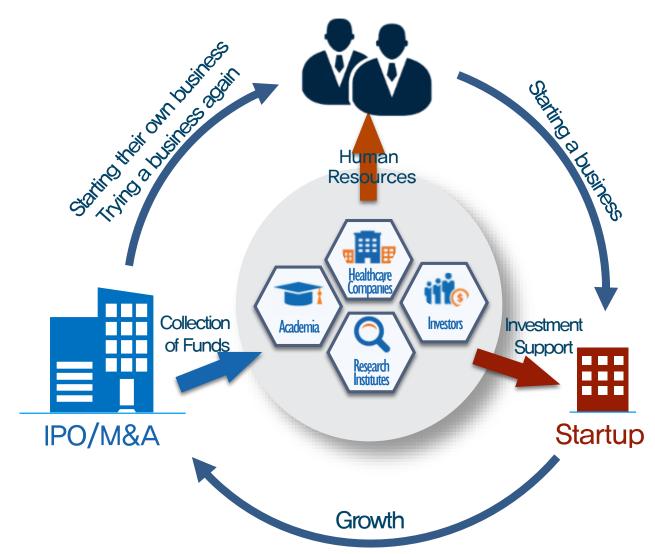
... has changed as crucial technologies, such as genetic sequencing, have become cheaper and lab work has became automated. The cost of starting biotech companies is falling, lowering the risk for investor sot fund new science-based companies. ... 99

compound that Perlara has identified as a possible treatment for a rare childhood disease, and will invest an undisclosed sum in the smaller firm.

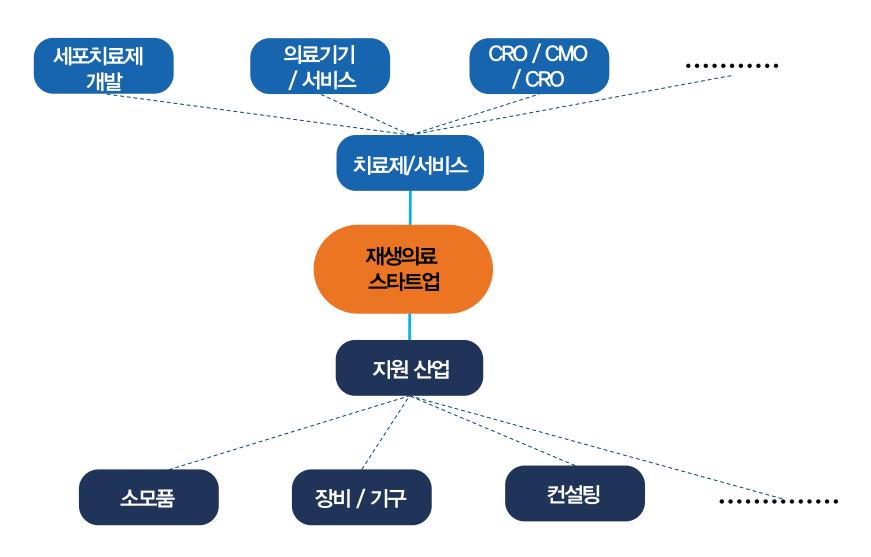
Numerous biotech investors turned Perlstein away before he started Perlara in San Francisco in 2014, because he wasn't the

Related stories Synthetic biology lures

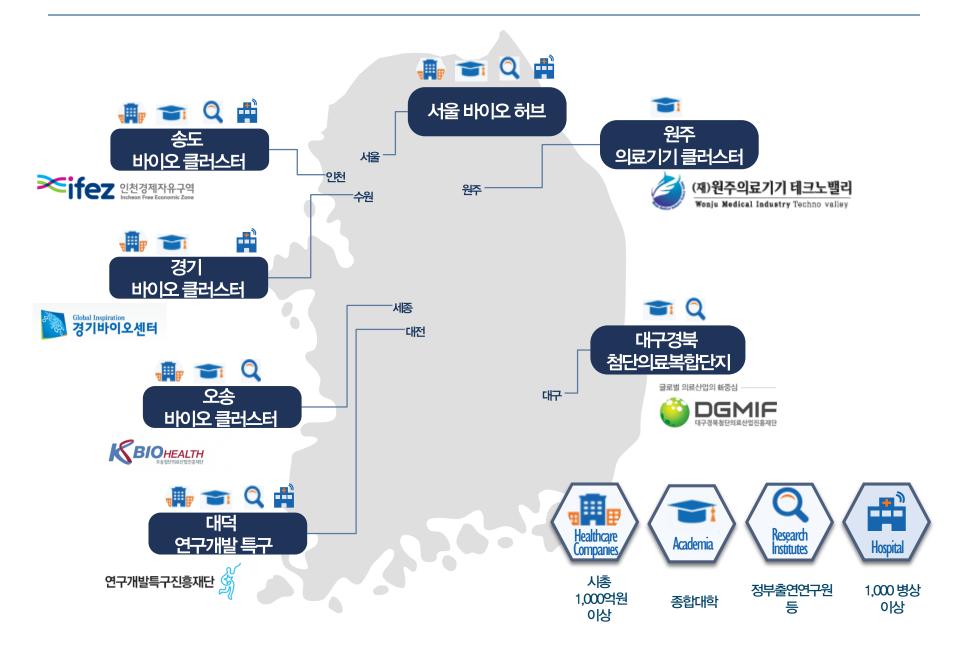
### 성장 전략 3: 선순환 구조



### 성장전략 4: 지원산업에 관심



### 국내 바이오 클러스터





With Academia

**Invent Novel Science** 

Novel Biomarker Diagnosis Technique Big Data Analysis



With Industry

Optimize
Quality/Cost

Production Process
Adaption to Regulatory



With Hospital

Clarify Medical Needs

Actual Medical Needs Appropriate Treatment



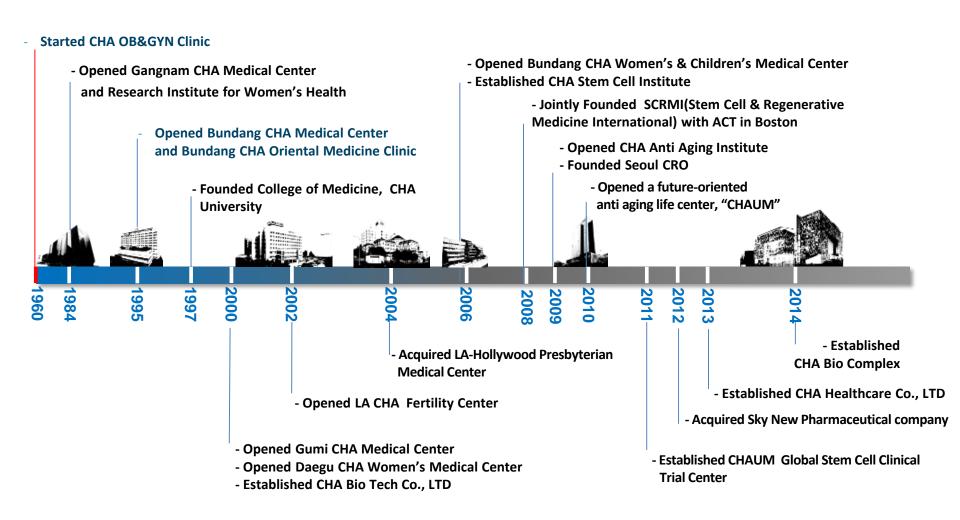
Market



Regulatory Frame Work

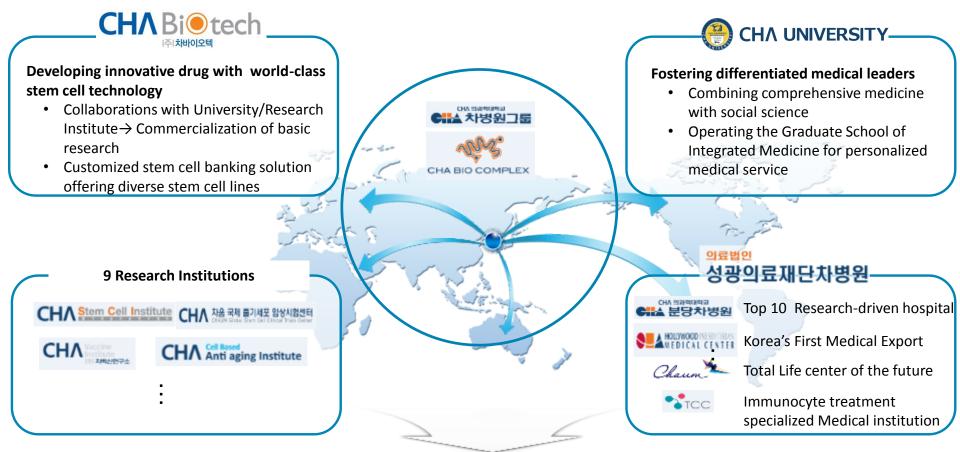
#### **Leading Global Healthcare Group through**

#### Industry-Academic-Research-Hospital Collaborations



#### **Leading Global Healthcare Group through**

#### Industry-Academic-Research-Hospital Collaborations



Bio-city in the center of bio-fusion ecosystem

# Focusing on early Clinical Research, Cell Therapeutics, Personalized Healthcare Services and Infertility Treatments

	Strategic Target	Status	Achievement
Research Driven Hospital	Top-tier hospital specialized in clinical trials	PAREXEL  * Execution of collaboration agreement w/ Paraxel (2015)  * Bunddang CHA as an anohter site for Paraxel	<ul> <li>Four on-going global phase 1 trials</li> <li>Collaboration w/ Harvard and Wake Forest etc.</li> </ul>
Cell Therapeutics CHABiotech	No.1 Stem Cell Research	<ul> <li>5 SIT on-going</li> <li>18 IIT on-going</li> <li>8 collaborations on-going</li> <li>51 patents</li> </ul>	<ul> <li>World's 1<sup>st</sup> Adult Somatic Cell Nuclear Transfer Success</li> <li>Successful treatment for cerebral palsy using UCB</li> </ul>
Personalized Healthcare Services	Establishing Disease Prevention System	The world's largest total life center with integrative medicine model (2015~)  Medical institution specializing in immunocyte treatment (2014~)	<ul> <li>Proving anti-aging effect</li> <li>Development of anti-aging program</li> <li>Establishment of immune therapy</li> </ul>
Infertility Treatment	World-Class Treatment for Infertility	The world's most recognized research institutes (1984~)  (대한 학생	<ul> <li>Innovative treatments and patents for infertility</li> <li>Multiple outstanding research awards by intl' society</li> </ul>

#### **Bio City**

